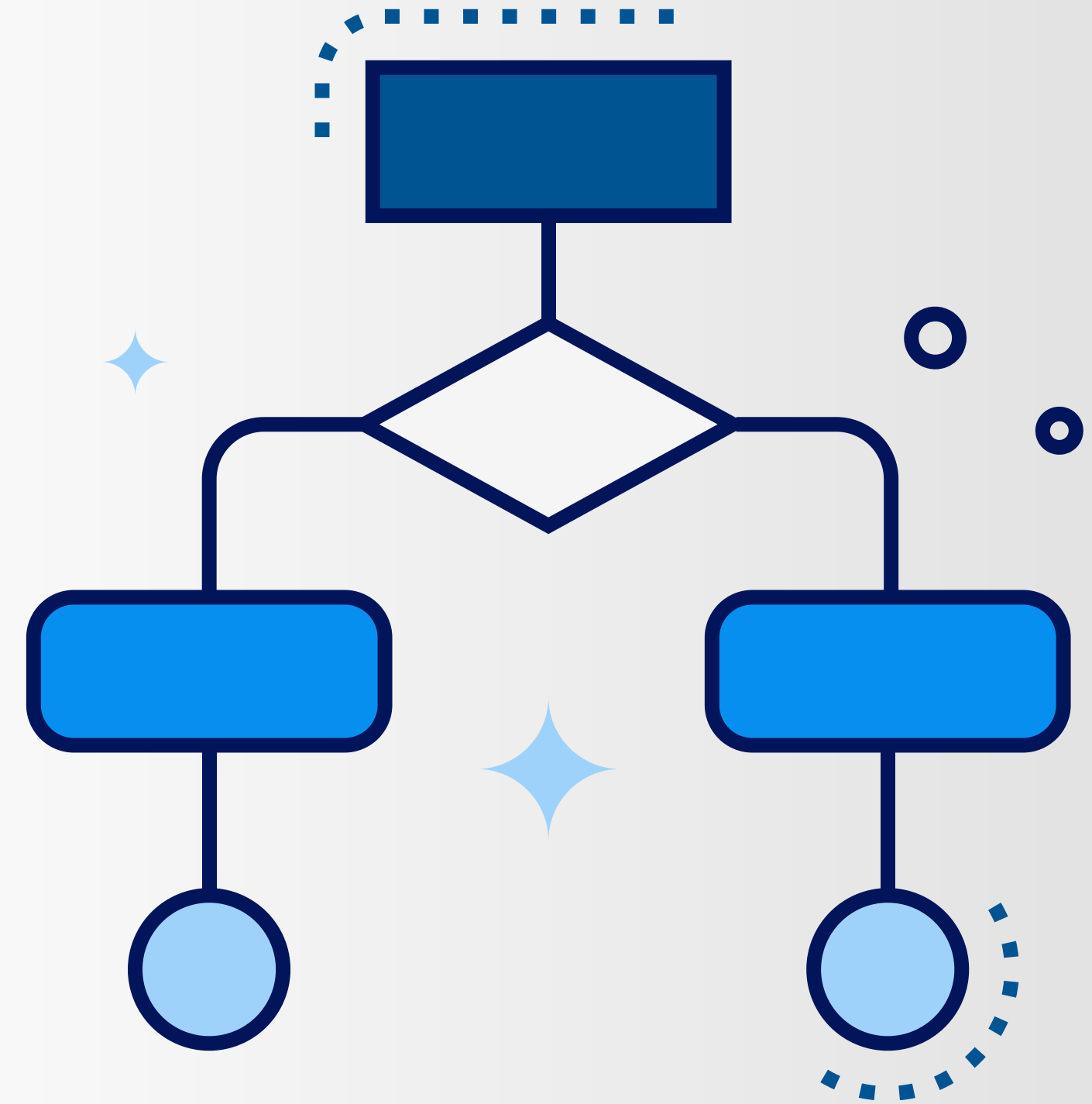


Revolutionize Your Processes with Our Process Mapping and Analysis Sprint

Your Trusted Partner in Business
Process Management



What We Offer

Customizable Solutions for Your Unique Needs

Tailored to your specific needs, our services align perfectly with your business needs. Our analyst team is well-equipped to help with process modeling activities at every stage, whether it involves initiating the process, mapping your current state, or conducting analysis to identify and enhance areas for improvement.

We provide you with:

- Customized roadmap based on business goals
- Development, training, and mentoring services
- Streamlined efficiency and in-house skill enhancement
- Technology accelerators and approaches to get more value from the tech stack you have



How We Do It

Connect with Our Expert Process Analysts and Your SMEs

Collaborative Approach for Optimal Results

Create a personalized roadmap aligned with your business objectives. Our Analyst team will work with you to:

- 1 **Gather existing process data**
- 2 **Identify areas for improvement**
- 3 **Prioritize your level 1-4 processes**
- 4 **Document process details**
- + **And more**



Results Tailored to Your Defined Goals

Unleash the Power of PM&A for Your Business

Our Process Mapping and Analysis Sprint is like a turbo boost for your business! It helps you understand how things are done now, finds ways to make them better, and sets up a clear plan for smoother and more efficient operations. It's a low-investment shortcut to saving time, money, and making sure your business goals are right on track.

The Value You Receive:

- Streamlined & prioritized process maps
- Automation-ready processes
- Business Architecture
- Customized training for skill enhancement
- Additional access to process data
- Aligned and organized Blueworks Live Environment
- Access to Blueworks Live accelerators
- Glossary of your business terms
- Conversion and consolidation of existing process artifacts



Success Stories & Real Results

Hear directly to the firsthand experiences and outcomes shared by our clients.





Business Need

Sonoco's process improvement and operational excellence team was looking to streamline the business via any means to cut \$50M in waste and cost from operations over three years.



Services Provides

Salient's Business Analyst team provided Sonoco with

- *Three streamlined processes*
- *Automation-ready processes*
- *Business Architecture*
- *Custom training*
- *Access to process data*
- *Blueworks Live accelerator*
- *Organized Blueworks Live Environment*



Results

After the process mapping & and analysis sprint, Sonoco utilized the assets provided to build a strategy to achieve their continuous improvement goals and continue to work closely with the Salient Process team.



“The Process Mapping and Analysis Service was very smooth. Salient's Business Analyst set up our Business Architecture, trained my team of Global Process Owners on how to map processes, and helped us map three critical processes for automation. We're very pleased with the outcome and recommend their accelerators like Blueworks Insights and Business Compass too.

Gilles Perrin

Director of Global Business Services Operating Model





Business Need

Primanti Bros. wanted to improve its repetitive back-office reporting processes by consolidating the manual work required to generate the daily sales and labor reports.



Services Provides

Salient's Business Analyst team provided Primanti Bros. with

- Streamlined processes & prioritized process maps
- Automation-ready processes
- Custom training & documentation
- Access to process data
- Organized Blueworks Live Environment



Results

*After the process mapping & analysis sprint, Primanti Bros. implemented RPA to deliver the highest return on investment. Within two-weeks, the bot was implemented, and within three months, **100% ROI was achieved.***
[Read Case Study.](#)



“One of our regional managers said what a relief it is to not only have these reports already done but to know they’re accurate... Selecting the IBM Robotic Process Automation (RPA) solution was a no-brainer. This isn’t just a product that helps the corporate office; it’s also helping operations and the restaurant managers.”

Caitlin Stritmatter

Director of Financial Planning & Analysis, Primanti Brother



Solutions and Next Steps

Learn more about Salient's solutions and
get started today



Our RPA Solution

PM&A → RPA

Robotic Process Automation (RPA) provides an intuitive user interface, allowing almost anyone to build a bot to perform simple automated tasks. The RPA bot is incredibly flexible. It can work across multiple platforms and systems to collect scattered information using AI. [Learn more about RPA.](#)

Benefits of RPA

- **Time Savings:** The bot completes tasks in a fraction of the time, giving employees back valuable hours.
- **Employee Satisfaction:** Streamlined processes and reduced workload contribute to higher job satisfaction among employees.
- **Efficiency Boost:** Tasks that once took humans 2,000 hours per year are now handled swiftly.
- **Accessible Capability:** Enjoy the benefits of this powerful tool with an exceptionally low entry barrier.
- **Game-Changer:** It not only saves time but transforms the way you approach tasks and productivity.

... Next Steps

Let's Discuss Your Unique Needs

Embark on a journey to streamline your processes, save time, and boost efficiency. Our team is here to guide you every step of the way, ensuring your success. Let's work together to get your processes on the right track.

Reach out today, and let's build success together!

Contact Salient Process to get started: <https://salientprocess.com/contact-us/>

Learn more about the Primanti Brothers use case

on our Podcast: <https://www.salientprocess.fm/e/primanti-brothers-x-salient-process/>

